



COMPANY NOTE | EQUITY RESEARCH | June 12, 2020

## **Healthcare: Biotechnology**

# Oryzon Genomics SA | ORY.SM - €3.24 - MADRID | Buy

### **Company Update**

Stock Data		
52-Week Low - High	€1.48 - €4.21	
Shares Out. (mil)	45.79	
Mkt. Cap.(mil)	€148.13	
3-Mo. Avg. Vol.	511,642	
12-Mo.Price Target	€15.00	
Cash (mil)	\$32.3	
Tot. Debt (mil)	\$13.2	

Tot. Debt		\$32.3 \$13.2						
EPS\$								
Yr Dec	<b>—2019—</b>	—2020E—	—2021E—					
		Curr	Curr					
1Q	(0.04)A	(0.03)A	-					
2Q	(0.02)A	(0.11)E	-					
3Q	(0.02)A	(0.12)E	-					
4Q	(0.02)A	(0.12)E	-					
YEAR	(0.10)A	(0.38)E	(0.56)E					
P/E	NM	NM	NM					
Revenue (\$ millions)								
Yr Dec	<b>—2019—</b>	—2020E—	—2021E—					
		Curr	Curr					
1Q	0.0A	0.0A	0.0E					
2Q	0.0A	0.0E	0.0E					
3Q	0.0A	0.0E	0.0E					
4Q	0.0A	0.0E	0.0E					
YEAR	0.0A	0.0E	0.0E					



# ORY.SM: ladademstat Shows Promising Efficacy in Phase 2 AML Trial at EHA

ALICE, a Phase 2 first-line AML trial presented at EHA, has shown that combination therapy with iadademstat/azacitidine provides clinically meaningful benefit in this fragile, elderly population. We look forward to further updates at the RP2D, likely at ASH in 4Q20.

- The ALICE trial has enrolled 18 of its intended 36 patients (18 dose ranging, 18 dose expansion). The RP2D of iadademstat in combination with azacitidine is 60μg/m²/day. ALICE is enrolling patients >60 years old who have not received prior treatment other than hydroxyurea and are considered ineligible for, or refuse, intensive chemotherapy.
- Robust signals of clinical efficacy, with ORR of 77% (10 of 13 evaluable patients having had at least one bone marrow evaluation), of which 60% (6/10) are CR/CRi (4CR/2CRi) and 40% (4/10) are PR. One of the CRs lasted for one assessment (cycle 3), and changed to a PR (cycle 4) before the patient was withdrawn at cycle 7 after having two dosing interruptions while on study. ladademstat/azacitidine drove rapid clinical responses, with a mean time to response of 37 days, and the longest remission being 488 days and counting. Two of the CR patients also converted to red cell transfusion independence. Given that ALICE is being conducted entirely in Spain, a country hit hard by COVID-19, we note that the patient with the second longest remission died due to COVID-19 and that a patient that achieved SD left the trial due to COVID-19. Even if one includes all patients except the one who died of a domestic accident without a prior bone marrow assessment, ORR in this intent-to-treat population was 59% (10/17). We contrast this result with the 27% historical response rate in this setting with azacitidine monotherapy, which supports a clinically meaningful synergy with iadademstat/azacitidine. The combination therapy demonstrates a favorable safety profile, and except for the expected hematological toxicity. it appears to be safe and well tolerated.
- By demonstrating the plausibility of using this combination therapy in first-line elderly AML patients, the ALICE trial also serves as a prelude to broader application in other leukemia settings, and to that end we note the likely ability of iadademstat to be safely combined with other anti-leukemic agents. As expected, the regimen's toxicity seems predictable, manageable, and restricted to hematologic events. We view the ORR improvement versus historical results to be due to the synergistic effect arising from the combination. These fragile patients are in clear need of safe, effective therapy having a different mechanism that facilitates combinations. LSD1, iadademstat's target, has a well characterized mechanistic role in MLL-r leukemia and erythroleukemia subtypes, and the ALICE trial support the notion that LSD1 inhibition is also relevant in the current setting.

(ORY.SM recently traded intraday at €3.42 at 10:54AM EDT)

#### **VALUATION**

Our 12-month price target of €15, is based on a DCF analysis using a 40% discount rate that is applied to all cash flows and the terminal value, which is based on a 5x multiple of our projected 2030 operating income of \$1.4 billion. We arrive at this valuation by only projecting future revenue from vafidemstat in AD and iadademstat in AML. We view our valuation to be conservative given that it excludes revenue from vafidemstat in ASD, BPD, and ADHD, and from iadademstat in SCLC. Commercial success outside of the two financially modeled indications would serve as upside to our valuation. We believe that ORY.SM has prudently selected areas of unmet need and therefore market demand.

Factors that could impede shares of ORY.SM from achieving our price target include vafidemstat and iadademstat failing to generate statistically significant Phase 3 results in AD and AML, respectively. Also, regulatory agencies could fail to approve these drugs even if both Phase 3 programs are statistical successes, due to the agency viewing the results as not clinically meaningful. Loss of key management personnel could also impede achieving our price target, as could smaller than projected commercial opportunity due to changes in market size, competitive landscape, and drug pricing and reimbursement.

#### **RISKS**

- Clinical risk. ORY.SM's clinical staged products could fail to deliver statistically significant results in late-stage clinical trials, substantially reducing the value of ORY.SM's product candidates and therefore our target price.
- Regulatory risk. Even if successful in the clinic, ORY.SM's products could fail to be approved by domestic and/or foreign regulatory bodies, which would reduce ORY.SM's value and therefore our target price.
- Financing risk. ORY.SM will need additional capital to fund its operations, and such financing may not occur
  or it could be substantially dilutive to existing investors.
- Competitive risk. For any future approved ORY.SM products, they may not be well adopted in a competitive marketplace, which would adversely affect ORY.SM's value and therefore our target price.
- High stock price volatility. This issue is common among small-cap biotechnology companies with relatively low trading volumes.

#### COMPANY DESCRIPTION

Founded in 2000 in Barcelona, Spain, Oryzon (ISIN Code: ES0167733015) is a clinical stage biopharmaceutical company considered as a European champion in epigenetics. Oryzon has one of the strongest portfolios in the field. Oryzon's LSD1 program has rendered clinical stage vafidemstat and iadademstat. In addition, Oryzon has ongoing programs for developing inhibitors against other epigenetic targets. Oryzon has a strong technological platform for biomarker identification and performs biomarker and target validation for a variety of malignant and neurodegenerative diseases. Oryzon has offices in Spain and the United States

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come Statement jaschoff@roth.c						roth.com	<u>1</u>						
Fiscal Year ends December													
(in 000, except per share items)													
	2017A	2018A	1Q19	2Q19	3Q19	4Q19	2019A	1Q20A	2Q20E	3Q20E	4Q20E	2020E	2021E
Global iadademstat revenue													
Global vafidemstat revenue													
Collaboration revenue	20												
Total revenue	20												
Cost of revenue													
R&D	6,363	8,489	2,610	3,022	3,462	3,553	12,647	4,316	4,402	4,490	4,580	17,789	24,015
G&A	4,502	2,993	876	1,042	742	516	3,176	846	854	863	872	3,435	3,607
Total operating expenses	10,865	11,482	3,486	4,064	4,204	4,069	15,823	5,162	5,257	5,353	5,452	21,224	27,622
Operating income	(10,845)	(11,482)	(3,486)	(4,064)	(4,204)	(4,069)	(15,823)	(5,162)	(5,257)	(5,353)	(5,452)	(21,224)	(27,622)
Other income (net)	5,659	8,143	2,497	2,516	3,208	3,301	11,522	4,013				4,013	
Net income (pretax)	(5,186)	(3,339)	(989)	(1,548)	(996)	(768)	(4,301)	(1,149)	(5,257)	(5,353)	(5,452)	(17,211)	(27,622)
Net financial & tax	1,047	(1,991)	368	(924)	73	296	(187)	116				116	
Net income	(6,233)	(1,348)	(1,357)	(624)	(1,069)	(1,064)	(4,114)	(1,265)	(5,257)	(5,353)	(5,452)	(17,327)	(27,622)
EPS basic	(0.20)	(0.04)	(0.04)	(0.02)	(0.02)	(0.02)	(0.10)	(0.03)	(0.11)	(0.12)	(0.12)	(0.38)	(0.56)
EPS diluted	(0.20)	(0.04)	(0.04)	(0.02)	(0.02)	(0.02)	(0.10)	(0.03)	(0.11)	(0.12)	(0.12)	(0.38)	(0.56)
Basic shares outstanding	31,711	34,638	38,455	38,638	43,677	45,489	41,589	45,489	45,943	46,403	46,867	46,175	49,210
Diluted shares outstanding	31,711	34,638	38,455	38,638	43,677	45,489	41,565	45,489	45,943	46,403	46,867	46,175	49,210
Source: SEC filings, company press releases, and	,	,	30,433	30,030	43,077	45,465	41,303	43,403	43,343	40,403	40,007	40,173	7.

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#### **Disclosures:**



Each box on the Rating and Price Target History chart above represents a date on which an analyst made a change to a rating or price target, except for the first box, which may only represent the first note written during the past three years. Distribution Ratings/IB Services shows the number of companies in each rating category from which Roth or an affiliate received compensation for investment banking services in the past 12 month.

#### Distribution of IB Services Firmwide

IB Serv./Past 12 Mos. as of 06/12/20

Rating	Count	Percent	Count	Percent	
Buy [B]	275	77.03	154	56.00	
Neutral [N]	57	15.97	24	42.11	
Sell [S]	3	0.84	1	33.33	
Under Review [UR]	22	6.16	12	54.55	

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